



March 6, 2023

To: Our Valued Customers

Re: April Price Increase Announcement

Due to the continued rise in steel costs, Phillips Manufacturing will implement a price increase of up to 10% on all steel products for all markets effective on orders shipping on or after April 3, 2023. We will continue to honor all valid signed job quotes with the appropriate escalators.

As always, we are grateful for your continued business and support.

Please contact your Phillips Inside or Outside Sales Representative for updated pricing.

Sincerely,

Eliseo Carlos

Executive Vice President of Sales

Phillips Manufacturing Company

A handwritten signature in black ink that reads "Kyle Kubat". The signature is fluid and cursive, with the first name "Kyle" and last name "Kubat" clearly distinguishable.

Kyle Kubat

Vice President Sales and Marketing

Phillips Manufacturing

We appreciate your business! Thank you from the Phillips team.

Copyright © 2020 Phillips Manufacturing Co., All rights reserved

Our mailing address is:

4949 S 30th St.
Omaha, NE 68107