



To: ThermaTru Customers

Date: November 15, 2021

Subject: Therma-Tru Price Increase Announcement

To our valued Therma-Tru customers:

Due inflationary pressures with commodities, labor, and logistics associated with the production and shipment of the entire Therma-Tru product assortment, Therma-Tru fully expects these supply chain challenges to continue. In preparation, Therma-Tru has announced their 2022 price adjustments accordingly. Be assured that all avenues are being explored to balance these mitigating inflationary challenges while simultaneously accessing newly established supply chain channels to match supply with current demand.

The following increases will be effective for all order received after 6:00PM Eastern Time on Friday, January 28th. The only exception to this timeline will be for all direct orders of Therma-Tru, Tru-Guard™ composite frames which will become effective immediately.

- Fiberglass Door/Sidelite Panels: 16%
- Steel Door/Sidelite Panels & Steel Frames: 18%
- All Glass Products: 3%
- Tru-Guard™ Composite Frames Products: 20%
- All Other Products (i.e., components and finish): 15%

To manage orders during this period Parksite and Therma-Tru have reserved the right to limit the quantity purchased in advance of this increase. Parksite will be collaborating with Therma-Tru to provide maximum quantity guidance prior to, or at the time of ordering.

CenterPoint configurator pricing will be updated accordingly to reflect this new pricing. **All quotes converted to orders after the above date will be subject to the new pricing within CenterPoint.**

We appreciate your continued support of Parksite and the Therma-Tru brand. If you have any questions or need further information, please don't hesitate to contact your Therma-Tru Field Sales Representatives, Parksite Sales and Customer Service Representatives or Branch Management.

Sincerely,

Rob Brannock
Director of sales