



November 14, 2022

Dear Valued Carlisle Spray Foam Insulation Customer,

Effective with shipments beginning December 12, 2022, Carlisle will increase the price of all Spray Foam Insulation Systems as follows:

- Closed Cell Insulation Products: 5%

We continue to see higher costs in manufacturing, labor, energy and logistics as well as inflationary pressure in key material categories. The prevailing sentiment suggests that we will be dealing with these inflationary issues for the foreseeable future.

Carlisle is committed to your business and the spray foam insulation industry. This increase is necessary to preserve supply continuity and the product quality, service and innovation you have come to expect as part of the Carlisle Experience.

Carlisle reserves the right to limit quantities prior to the increase. Your sales representative is available should you have any questions.

We appreciate your business and ongoing partnership.

Sincerely,

*Christian Nolte*

Christian Nolte  
Vice President  
Carlisle Polyurethane Systems