

May 18, 2021

**PRICE INCREASE & COATING UPCHARGE INCREASE ANNOUNCEMENT – AUGUST 2, 2021**

To Our Valued Customers,

To date, there is no foreseeable relief from the sustained upward movement of steel pricing. Lead-times have extended even further in the last weeks and the mills have announced another round of increases for August shipments. To keep pace with our supplier’s latest price increase announcements, CEMCO must make following adjustments to our own pricing.

Effective with shipments on or after **August 2, 2021, CEMCO will increase prices on ALL PRODUCTS FOR ALL MARKETS.**

Your updated August price sheets will be available from your sales representative before the close of June.

Due to escalating zinc costs, our supplier mills have also announced additional price increases for “Galvanized Coating Extras.” To cover the costs associated with these increases, CEMCO will increase the upcharge for non-standard coatings.

Effective with orders shipping on or after **August 2<sup>nd</sup>, 2021, CEMCO will increase UPCHARGES ON COATINGS based on the schedule below:**

| Partition Framing (15, 18, 30, & 33 mil) |     |     |
|------------------------------------------|-----|-----|
| G40                                      | G60 | G90 |
| Standard                                 | 10% | 15% |

| Structural Framing (33, 43, 54, 68, 97, & 118 mil) |          |     |
|----------------------------------------------------|----------|-----|
| G40                                                | G60      | G90 |
| N/A                                                | Standard | 15% |

For a current list of CEMCO’s **terms & conditions**, please visit our website as follows:

<https://cemcosteel.com/terms-and-conditions>

Thank you for your continued support.

Sincerely,

CEMCO Sales Management Team