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**ARMSTRONG CEILING SOLUTIONS TO INCREASE PRICE OF MINERAL FIBER  
AND FIBERGLASS CEILING PANELS**

Geographic Coverage: US, Latin America – Commercial Distributors, Contractors, and Retail

LANCASTER, PA – Effective Monday, October 3, 2022, Armstrong Ceiling Solutions will initiate a price increase of up to ten percent (10%) on all Mineral Fiber and Fiberglass ceiling panels. Actual increases will vary by location.

This increase is compelled by ongoing energy market volatility and continued raw material inflation, including paper inputs. Most notably, natural gas markets remain challenging with prices surging recently in response to weather conditions and other global and macro demand drivers. Please know that we stay committed to managing our supply chains and maintaining our service levels to support you and your customers.

This Pricing Bulletin and the above guidance are based on currently available information and reflect conditions at this time. Consistent with past practices, we will provide updated pricing information in the form of list pricing, bulletins or other notifications, as appropriate, as additional information becomes available. As always, you remain free to quote, price and contract at whatever pricing you may choose in your discretion. Please always feel free to contact your local area manager with any questions or requests for assistance.

We appreciate and thank you for your business.

Jill Crager  
SVP, Sales Operations