

Date: November 12, 2021
Sales Bulletin: 2021-84DDC

**ARMSTRONG CEILINGS SOLUTIONS TO INCREASE PRICE OF
MINERAL FIBER AND FIBERGLASS CEILING PANELS**

Geographic Coverage: US, Canada, and Latin America – Commercial Distributors, Contractors and Retail

LANCASTER, PA – Effective Monday, January 3rd, 2022, Armstrong Ceiling Solutions will initiate a 12% price increase on all mineral fiber and fiberglass ceiling panels.

This action reflects increased raw material costs.

For longer-term future quotes, we suggest the following pricing:

- An additional increase of 10% for quotes on or after July 5th, 2022
- Another additional increase of 5% for quotes on or after January 2nd, 2023

This Pricing Bulletin and the above guidance are based on currently available information and reflect conditions at this time. Consistent with past practices, we will provide updated pricing information in the form of list pricing, bulletins or other notifications, as appropriate, as additional information becomes available. As always, you remain free to quote, price and contract at whatever pricing you may choose in your discretion. Please always feel free to contact your local area manager with any questions or requests for assistance.

As always, we appreciate and thank you for your business.

Charlie Chiappone
SVP, Ceiling & Wall Solutions