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**ARMSTRONG CEILING SOLUTIONS TO INCREASE PRICE OF MINERAL FIBER AND FIBERGLASS  
CEILING PANELS**

Geographic Coverage: US, Latin America, Canada– Commercial Distributors, Contractors, and Retail

LANCASTER, PA – Effective Tuesday, August 1<sup>st</sup>, 2023, Armstrong Ceiling Solutions will initiate a 7% price increase on all mineral fiber and fiberglass ceiling panels.

This increase is compelled by continued raw material inflation, including paper, perlite, fiberglass, and starch inputs.

For longer-term future quotes, we suggest the following pricing:

- An additional increase of 5% for quotes on or after February 5<sup>th</sup>, 2024
- Another additional increase of 5% for quotes on or after August 5<sup>th</sup>, 2024

This Pricing Bulletin and the above guidance are based on current available information and conditions. Consistent with past practices, we will provide updated pricing information in the form of list pricing, bulletins or other notifications, as appropriate, as additional information becomes available. As always, you remain free to quote, price and contract at whatever pricing you may choose in your discretion. Please always feel free to contact your local area manager with any questions or requests for assistance.

We appreciate and thank you for your business.

Jill Crager  
SVP, Sales Operations