

Date: November 19, 2021  
Sales Bulletin: 2021-85DDC

## **ARMSTRONG CEILING SOLUTIONS TO INCREASE PRICE OF SUSPENSION SYSTEMS**

Geographic Coverage: United States, Canada, and Latin America  
Commercial Distributors, Contractors and Retailers

LANCASTER, PA – Effective January 31, 2022 Armstrong Ceiling Solutions will initiate a 10% increase on the list price of all acoustical and drywall suspension systems.

A managed inventory program designed to ensure continued service levels will continue to be implemented throughout all regions, with program details and procedures available to be provided through authorized sales representatives.

These actions reflect increased raw material and transportation costs.

This Pricing Bulletin and the above guidance are based on currently available information and reflect conditions at this time. Consistent with past practices, we will provide updated pricing information in the form of list pricing, bulletins or other notifications, as appropriate, as additional information becomes available. As always, you remain free to quote, price and contract at whatever pricing you may choose in your discretion.

Please always feel free to contact your local area manager with any questions or requests for assistance.

We will continue to focus on delivering innovative high-quality products and world class service to our valued customers, and the ceilings and wall solutions they value.

As always, we appreciate and thank you for your business.

Charlie Chiappone

SVP, Ceiling & Wall Solutions