

Date: March 16, 2021
Sales Bulletin: 2021-10DDC

ARMSTRONG ARCHITECTURAL SPECIALTIES ANNOUNCES A PRICE INCREASE ON ALL CEILINGS & WALLS SYSTEMS PRODUCTS

Geographic Coverage: United States, Canada and Latin America
Commercial Distributors and Contractors

LANCASTER, PA – Effective Monday, April 12, 2021, Armstrong Architectural Specialties will implement a price increase of:

- 10% on all Metal-based List products, including MetalWorks, Suspension, Hanging Kits, Trim, Clips, and other Metal Accessories.
- Up to 7% on all other Architectural Specialties ceilings and walls list products.

These actions reflect increases in the cost of transportation and raw materials.

Please note the escalation table on all custom and premium quotations will apply.

For longer-term future quotes, we suggest the following pricing for 2021/2022:

- An additional increase of 5% for quotes on or after August 2, 2021, and
- Another additional increase of 5% for quotes on or after February 1, 2022

This Pricing Bulletin and the above guidance are based on currently available information and reflect conditions at this time. Consistent with past practices, we will provide updated pricing information in the form of list pricing, bulletins or other notifications, as appropriate, as additional information becomes available. As always, you remain free to quote, price and contract at whatever pricing you may choose in your discretion. Please always feel free to contact your local area manager with any questions or requests for assistance.

As always, we appreciate and thank you for your business.

Charlie Chiappone
SVP, Ceiling & Wall Solutions