

Date: September 7, 2022
Sales Bulletin: 2022-66DDC

**ARMSTRONG ARCHITECTURAL SPECIALTIES ANNOUNCES A PRICE INCREASE ON
CEILING & WALL SYSTEMS PRODUCTS**

Geographic Coverage: United States, Canada and Latin America
Commercial Distributors and Contractors

LANCASTER, PA – Effective Monday, October 24, 2022, Armstrong Architectural Specialties will implement a price increase of:

- 7% on select products including: Woodworks Channeled Tegular, Metaphors Coffers Infusions Infill Panels and Metaphors Coffers WoodWorks Tegular Infill Panels
- 5% on all WoodWorks Walls

These actions reflect increased raw materials costs.

Please note the escalation table on all custom and premium quotations will apply.

For longer-term future quotes, we suggest the following pricing for 2023:

- An additional increase of 7% for quotes on or after February 2023
- Another additional increase of 7% for quotes on or after August 2023

This Pricing Bulletin and the above guidance are based on currently available information and reflect conditions at this time. Consistent with past practices, we will provide updated pricing information in the form of list pricing, bulletins or other notifications, as appropriate, as additional information becomes available. As always, you remain free to quote, price and contract at whatever pricing you may choose in your discretion. Please always feel free to contact your local area manager with any questions or requests for assistance.

We appreciate and thank you for your business.

Mike Winters
VP, Architectural Specialties